

# Key Data of the Flughafen Wien Group



## Financial Indicators

(in € mio, except employees)

	2003	Change in %	2002
Total turnover	348.4	9.4	318.4
Thereof Airport	162.7	19.8	135.8
Thereof Handling	106.0	0.6	105.3
Thereof Non-Aviation	79.4	5.4	75.3
EBIT	97.3	0.3	97.1
EBIT margin (in %) <sup>1)</sup>	26.7	-9.8	29.6
EBITDA margin (in %) <sup>2)</sup>	39.3	-7.8	42.6
ROCE (in %) <sup>3)</sup>	13.8	-5.8	14.7
WACC	7.2	-	8.0
Net profit	70.8	0.8	70.3
Cash flow	150.4	24.3	120.9
Equity	590.1	5.4	559.9
Capital expenditure <sup>4)</sup>	115.2	44.7	79.6
Taxes on income	35.6	0.9	35.3
Employees <sup>5)</sup>	2,918	11.7	2,612

## Stock Market Indicators

	2003	Change in %	2002
Shares outstanding	21,000,000	0.00	21,000,000
P/E ratio (at year-end)	11.00	15.40	9.60
Earnings per share (in €)	3.40	0.60	3.40
Dividend per share	2.00	0.00	2.00
Pay-out ratio (as % of net profit)	59.30	-0.80	59.80
Market cap (at year-end, in € mill.)	781.20	16.30	672.00
Stock price: high	37.20	-1.80	37.90
Stock price: low	30.99	5.30	29.42
Stock price as of 31.12.	37.20	16.30	32.00
Market weighting (at year-end, in %)	3.70	-21.90	4.70

### Notes:

<sup>1)</sup> EBIT margin (earnings before interest and taxes) = EBIT/Operating income

<sup>2)</sup> EBITDA margin (earnings before interest, taxes, depreciation and amortisation) = EBIT + depreciation / Operating income

<sup>3)</sup> ROCE (return on capital employed after taxes) = EBIT less allocated taxes/Average capital employed

<sup>4)</sup> Tangible and intangible assets

<sup>5)</sup> Weighted average number of employees as of 31.12. including apprentices and employees on official non-paying leave (maternity, military service etc.) and excluding the Management Board and managing directors

## Key Traffic Figures

	2003	2002	2001	2000	1999
Flight movements					
Scheduled and charter traffic	197,089	186,782	185,425	186,469	171,682
General aviation	19,542	19,497	19,183	20,499	20,060
Total	216,631	206,279	204,608	206,968	191,742
MTOW in tonnes <sup>6)</sup>	5,263,472	5,010,461	5,113,066	5,345,403	5,015,917
Passengers					
Arriving and departing	12,725,396	11,918,506	11,768,781	11,805,859	11,066,294
Transit	59,108	55,299	84,376	133,712	138,072
Total	12,784,504	11,973,805	11,853,157	11,939,571	11,204,366
Thereof transfers	4,313,156	4,180,396	3,759,834	3,352,080	3,066,304
Cargo					
Air cargo (in tonnes)	115,651	113,612	111,001	126,836	118,581
Trucking (in tonnes)	57,645	46,414	48,524	53,832	42,657
Total	173,296	160,026	159,525	180,668	161,238
Scheduled destinations	142	128	129	138	148

<sup>6)</sup> MTOW: maximum take-off weight for aircraft

## 66 dB(A) Flight Noise Zone

Despite an increase in flight movements, the 66 dB(A) flight noise zone has continuously become smaller. This calculation is based on the six months with the heaviest traffic each year.

Year	Flight movements	Area
1999	98,241	10.43 km <sup>2</sup>
2000	106,531	10.74 km <sup>2</sup>
2001	107,761	9.92 km <sup>2</sup>
2002	106,451	9.64 km <sup>2</sup>
2003	110,624	8.55 km <sup>2</sup>

## Energy Consumption

(electricity and heating usage)  
in GWh)

Year	Energy consumption
1999	196,152
2000	190,788
2001	197,208
2002	199,140
2003	204,806



### Transportation to the Airport

Numbers of local departing passengers in %

	2003	2002	2001	2000
<b>Road</b>				
Private car	32	38	38	40
Rental car with driver	2	2	2	1
Rental car	4	5	3	2
Taxi/minibus	35	28	32	32
Public bus	17	20	17	15
Charter bus	–	1	1	1
Hotel transfer	1	2	2	1
<b>Rail</b>				
Rapid transit railway	7	3	5	7

### Terminal Performance Index

	2003	2002	2001	2000
<b>Total index</b>	<b>1.40</b>	<b>1.38</b>	<b>1.35</b>	<b>1.35</b>
Orientation in the terminal	1.38	1.35	1.35	1.36
Cleanliness	1.56	1.57	1.53	1.46
Security controls	1.40	1.34	1.37	1.28
Waiting time	1.42	1.40	1.38	1.36
Check-in	1.34	1.31	1.27	1.24
Information for passengers	1.41	1.33	1.29	1.32
Comfort	1.30	1.27	1.27	1.35

(1 = very good, 5 = very poor)

### Vienna International Airport Waste Statistics 1998-2003 as per ÖNORM S2100 and S2101

	2003	2002	2001	2000	1999	1998
Remaining waste aircraft [kg]	795,320	933,040	890,662	1,033,280	920,080	757,050
Paper waste VIE (kg)	1,414,620	1,157,870	1,539,120	1,723,150	1,601,690	1,494,690
Aluminium/cans/metal VIE (kg)	37,930	39,910	37,220	44,630	44,470	40,750
Biogenic waste VIE (kg)	205,560	340,980	192,380	213,640	127,480	121,130
Glass VIE (kg)	256,270	186,242	257,805	377,587	333,999	357,253
Plastic packaging VIE (kg)	100,500	91,980	86,810	82,554	73,774	73,470
Hazardous waste VIE (kg)	221,917	188,910	172,734	176,699	102,774	131,901



## Number of Employees

	06/2004	2003	2002	2001	2000
Wage employees	2,220	2,005	1,810	1,820	1,869
Salaried employees	927	887	774	777	742
Apprentices	23	27	28	29	33
<b>Total</b>	<b>3,170</b>	<b>2,919</b>	<b>2,612</b>	<b>2,626</b>	<b>2,644</b>

## Organisational Chart

### Management Board

	Christian Domany	Herbert Kaufmann	Gerhard Schmid	
<b>Corporate Units</b>	<p>Treasury Investor Relations Group Shareholding Robert Dusek</p> <p>Personnel Christoph Lehr</p>	<p>Management Services Franz Imlinger</p> <p>General Construction Project Coordination Wolfgang Ötsch</p> <p>Secretary General Johannes Freiler</p> <p>Strategy and Controlling Andreas Schadenhofer</p>	<p>Corporate Communication Wolfgang Trimmel</p> <p>Public Relations Hans Mayer</p> <p>Land Development Werner Hackenberg</p>	<p>Quality Management Christine Kargl</p> <p>Environment Controlling Christian Röhrer</p> <p>Technical Services Peter Niedl</p>
<b>Business Units</b>	<p>Consumer Services Michael Tmej</p>	<p>Airline- and Terminal Services Michael Höferer</p>	<p>Airside Services Karl Schleinzer</p>	<p>Internal Audit Günther Grubmüller</p> <p>Handling Services Ernest Eisner</p>
<b>Service Units</b>			<p>Information Systems Christian Vesely</p>	

#### Members of the Supervisory Board:

Chairman: Johannes Coreth

Deputies: Karl Samstag Alfred Reiter Erwin Hameseder,  
Christoph Herbst, Franz Lauer, Hans-Jürgen Manstein,  
Alfons Metzger, Karl Skyba

#### Delegated from the Works' Committee:

Manfred Biegler, Chairman of the Salaried Employees' Works Committee,  
Alfred Zimmer, Vice-Chairman of the Salaried Employees' Works Committee,  
Gerhard Gager, Chairman of the Waged Employees' Works Committee,  
Dieter Rozboril, Vice-Chairman of the Waged Employees' Works Committee,  
Josef Gypser, Waged Employees' Works Committee

#### Representative of the Supervisory Authorities:

Rolf A. Neidhart